

To:**Dr. Tibor Héjj**

Managing Director
Proactive Management Consulting Ltd.
H-2040 Budaörs, Zombori str. 29.

Subject: Reference Letter

This is to confirm our satisfaction with the sellers' side lead advisor responsibility fulfillment of Proactive Management Consulting (PMC), specifically Dr. Tibor Héjj.

The scope of the engagement was complex: the actual Hungarian shareholders planned partly to sell their ownership of Marktsoft Kft and its co-owned subsidiary to a German investor group and partly swapped the remaining part for minority ownership at the new German mother company.

Dr. Tibor Héjj has personally run this project, from the start until the closing. On behalf of the three owners, he led the negotiations on the company valuation, the term-sheet details, the process, and took responsibility for managing the tax advisors, lawyers, notaries, etc. His Hungarian, English, and German language knowledge was also an important asset.

With his work, he fully achieved our goals and even the counterparty was absolutely satisfied with his proficiency in leading the process on an end-to-end basis. After seven months we closed the deal earlier this month.

We strongly advise any potential clients to engage PMC for similar international cases.

Budapest, 31st July 2021



Gábor Bem

Co-owner and Managing Director

Marktsoft Kft.